#### ATTACHMENT F

#### **Key Personnel**

Attached is a description of the key personnel and their resumes for APN Starfirst, L.P. demonstrating that an individual on the staff has at least two years sales and scheduling experience.

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#### R. SCOTT HELM, President

Scott's energy expertise is built on over fourteen years experience in the energy industry, including eight years operating the successful energy auditing firm, Expense Audit & Consulting Co. (EA&C), which he founded. He merged EA&C with American Energy in anticipation of electricity deregulation and to offer his existing client base more energy-related services such as electric and natural gas procurement (supplyside) and energy efficiency projects (demand-side). On behalf of American Energy, he conceived and developed American Energy's largest project to date, a propane-to-natural gas conversion project at East Penn Manufacturing in Pennsylvania. Scott was also responsible for developing the company's Electric Aggregation Business. Scott has since purchased American Energy's assets forming his new company. American PowerNet. He was instrumental in guiding American PowerNet to the forefront of electric procurement in the U.S. American PowerNet enjoys a leading position in the retail electric aggregation business and is the first independent company in the country to develop and provide wholesale electric procurement services to large retail clients. Scott has presented numerous workshops on electric deregulation throughout the U.S. and in Singapore. He has written articles for trade publications and presented oral and written comments to several state Public Utility Commissions (PUC) and the Federal Energy Regulatory Commission (FERC). He earned a B.F.A. from the Rochester Institute of Technology, and is a member of the Association of Energy Engineers.

#### DAVID R. BUTSACK, Vice President, Logistics & Analysis

David's proficiencies in the energy management field are widely diverse. He is responsible for overseeing utility bill analysis including cost analysis, tariff compliance, error correction, utility contract negotiations and savings analysis. In this capacity he has been responsible for the development of numerous internal and external data management and analysis functions, and the development of innovative charting products. Utilizing his nationwide energy procurement experience David has been instrumental in grasping the many intricacies of wholesale procurement and packaging them into the first service offering of its kind in the U.S. Prior to American PowerNet, David was Vice President of EA&C. He served on the Advanced Metering Working Group of the Pennsylvania PUC, as well as the Pennsylvania Jersey Maryland Interconnection (PJM) Planning and Engineering Committee, Tariff Advisory and Operating Committee. David earned a B.S. in Finance from Millersville University.

#### BRIAN M. VAYDA, Vice President, Market Strategies

With over twelve years experience in the energy industry, Brian has an extensive background in regulatory matters, securities consulting and financial reporting. His prior experience includes most recently, Manager, Regulatory Affairs for Strategic Energy and Senior Analyst, Market Settlements for PJM. In his former position, Brian was responsible for monitoring and influencing events and legislation within the energy industry at FERC, and in Pennsylvania and New Jersey, developing market rules, assisting in competitive pricing analysis for entrance into new competitive energy markets and assessing the potential impact of alternative wholesale procurement methods on sales, profit, risk and competitive position. At PJM, he provided support in the design, development, implementation and testing of new energy settlement systems, provided market settlement expertise to internal and external customers, conducted studies in the support of the development of new systems requiring a broad knowledge of the concept and practice of PJM markets and assisted the legal department in FERC filings. Brian was also responsible for monitoring bulk power system flows for reliability in the eastern interconnected region and maintaining adherence to

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PJM tariff rules for virtual market bids/offers and FTR positions. Brian's education includes an M.B.A. in Finance from Temple University and a B.S. in Accounting from King's College.

#### DARRELL JENKINS, Engineering Project Management

Darrell has provided construction management, direct supervision, and consulting services for several different sectors of end users in the construction market. Darrell spent the first ten years of his career in construction of wastewater treatment plants. Typical clients included the Pure Waters Division of the State of New York, and the Departments of Environmental Services of New Hampshire, Maine, and South Carolina. Over the last twenty years of his career, he has provided construction services to industrial and power generation customers including several major utilities such as Public Service Electric & Gas of New Jersey, Brooklyn Union Gas, Central Maine Power, and Public Service of New Hampshire. Darrell has managed the construction of more than ten power generation facilities with diverse fuel supplies including biomass, natural gas, heavy and light oils, and hydro as well as the construction of several complex processing facilities for Fortune 500 companies like WR Grace, International Paper, Lockheed Martin, and Georgia Pacific.

#### BEVERLY A. TUNMER, Energy Analyst

Beverly has over twelve years experience as a management consultant providing various consulting services for utility and energy-related clients throughout the U.S. and abroad. She is responsible for obtaining and analyzing electricity usage information for existing and potential clients, providing market pricing options and comparisons, analyzing current EDC tariffs, reconciling energy supply invoices, preparing client billing on a weekly and monthly basis, providing customer support in various markets including PJM and ISO-NE, generating customer savings analysis and preparing regular American PowerNet newsletters. Beverly was instrumental in developing a Locational Marginal Pricing (LMP) computer model to facilitate the marketing and implementation of American PowerNet's business model. Prior to joining American PowerNet, Beverly worked for Management Resources International as a management consultant to utility companies including electric, gas, steam and water. Her responsibilities included cost allocation, revenue requirements analysis, rate studies, market analysis, budgeting and forecasting, preparation of engineer's reports, software training and computer model development. Ms. Tunmer earned an M.B.A. in Financial Management from St. Joseph's University and a B.S. in Operations Management from the Pennsylvania State University.

#### GARY (XUAN) ZHANG, Power Systems Analyst

Gary has over seven years experience in the power industry stemming from his scheduling, dispatching and engineering experience at the Jiangsu Power Company in China to his teaching experience at McGill University in Montreal Canada. Gary is responsible for analyzing power systems in order to maximize cost efficiencies for the end-use customer. Gary's experience includes use of control software such as DCS, SCADA and EMS to fault detection and performance monitoring and optimization. Gary is also experienced in dispatched real-time power generation and distribution, power flow simulation, congestion management and Day Ahead power scheduling. Mr. Zhang earned his Masters in Engineering from McGill University in Canada with a 3.83/4.0 GPA.

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David Butsack 555 Valley Road Mohrsville, PA 19541 T:610-926-9690 M: 484-955-8852

#### 1991 to Date: American PowerNet (Vice President Logistics and Analysis)

Over 15 years experience in the electric and natural gas industries focusing primarily on mitigating electric costs for Commercial and Industrial clients throughout the United States in regulated and deregulated markets. In deregulated electric markets the focus is primarily on the procurement of wholesale power supply.

#### Responsible for all ISO/RTO Daily operations including but not limited to:

- Daily Hourly Load Scheduling (eMkt)
- Load Forecasting
- > Billing Reconciliation
- Dispute Resolution
- Demand Bidding
- Load Response Programs
- > eCapacity,
- ➢ eFTR
- > OASIS
- FERC and State Reporting
- > and EDI communications

Performed these functions since 2003 in PJM, 2005 in ISO-NE, and 2005 in ERCOT. In addition, in all three ISO's I serve as the Company Account Manager overseeing the management of our ISO accounts.

#### Responsible for Client Power Cost Management including:

- Utility Bill and Rate Analysis
- Cost Analysis
- > Tariff Compliance
- > Error Correction
- Utility Contract Negotiations
- Electric Power Supply Aggregation

Performed these functions since 1991 throughout the expansion of deregulation across the US.

I have served on the Advanced Metering Working Group of the Pennsylvania Public Utility Commission (PUC), as well as the Pennsylvania Jersey Maryland Interconnection (PJM) Planning and Engineering Committee, and the Tariff Advisory and Operating Committee.

#### Prior to 1991 :Financial Planning for New York Life and Morgan Stanley

BS Finance: Millersville University of Pennsylvania 1988

## Beverly A. Tunmer

#### Qualifications Summary

More than 15 years' experience as management consultant and analyst in energy industry providing various consulting and support services to utility and energy-related clients. Most recent experience providing 'back-office' support services to various large commercial and industrial customers in deregulated energy market.

# Professional Experience

#### **Energy Analyst**

AMERICAN POWERNET, Wyomissing, PA

2002 - Present

- Responsible for creating and maintaining billing and invoicing procedures between customers and energy suppliers
- Analyzes retail electricity rates in various utility regions for wholesale price comparisons in the Pennsylvania, New Jersey, Maryland, Maine, Massachusetts, Texas and Virginia energy markets
- Interfaces with Independent Supply Operators in various markets for customer support and operations
- Developed computer model utilizing Locational Marginal Pricing (LMP) to evaluate hourly electric loads and energy costs for commercial and industrial customers in different energy markets
- Converts and interprets large amounts of electric load data from various sources for use in various business models
- Produces and edits monthly energy newsletter for aggregated energy customers

#### Management Consultant

MANAGEMENT RESOURCES INTERNATIONAL, Reading, PA 1985 – 1996

- Provided consulting services to electric, gas, steam and water utilities in the areas of cost allocation, rate studies, revenue requirements analysis, market analysis, engineer's reports, operating budgets and forecasting
- Developed cost-of-service computer model to facilitate cost allocation for rate studies
- Assisted project manager in several bond issues totaling over \$400M involving power sales contracts as source of repayment

 Instrumental in preparing consulting engineer's reports for various public power bond issues. Project work included facility inspections, review of operating forecasts and power contracts, risk analysis and capacity market reviews

#### Education

M.B.A. Financial Management St. Joseph's University 1994

B.S. Operations Management

PENNSYLVANIA STATE UNIVERSITY 1985

#### BRIAN M. VAYDA

16 Amy Lane Sugarloaf, PA 18249 (570) 788-7413

Email: brian vay@yahoo.com

#### SUMMARY:

Management level analyst with an MBA in Finance and a solid background in the energy industry, securities consulting, regulatory consulting, financial statement reporting and PJM accounting.

## PROFESSIONAL EXPERIENCE:

AMERICAN POWERNET, Wyomissing, PA 2005 – Present

### Vice President, Market Strategies

- Responsible for identifying favorable trading positions within the daily/monthly ISO/RTO financial markets.
- Responsible for back office activities including credit policy development and administration, power enabling agreement development and administration, and contract administration.
- Responsible for all facets of electric procurement for clients.
- Company representative on various ISO/RTO committees.
- Responsible for all ISO/RTO operations including scheduling, settlements and billing.

### STRATEGIC ENEGY, Pittsburgh, PA 2004-2005

#### Manager, Regulatory Affairs, Mid-Atlantic Region

- Responsible for monitoring, influencing, and analyzing events and legislation within the energy industry that impacts or has a potential effect on the Company's business model at FERC, Pennsylvania and New Jersey.
- Responsible for analyzing intricacies of market proposals and rules, participating in the process of developing market rules, and disseminating information to internal groups for competitive pricing analyses and other business issues prior to entering new competitive energy markets including cost discovery.
- Assist internal and external sales teams in recommending sales techniques with regard to changes in the marketplace (rules, regulations both RTO and State, etc.)
- Conducts analysis on cost discovery and calculation for new and existing markets.
- Assist trading desk and structure desk in assessing potential impact of alternative wholesale procurement methods on company sales volume, profitability, risk profile and competitive position.

## PJM INTERCONNECTION, Norristown, PA 2001 – 2004 Senior Analyst, Market Settlements

- Support project teams in design, development, implementation and testing of new energy settlement systems, products and processes, utilizing SQL programming language.
- Manage SAS70 outside audit for Market Settlements Department.

- Assist PJM legal department in Federal Energy Regulatory Commission filings.
- Provide analytical and/or systems expertise in PJM market settlements to internal and external customers.
- Conducts studies in order to develop and recommend new or revised systems, methods, or procedures that require a broad knowledge of the concepts, principles, theories and practices of PJM markets.
- Monitor and analyze the power flows of the PJM bulk power system with other power systems in the NERC interconnected eastern region to ensure reliability of service.
- Monitor virtual market bids/offers and FTR positions for PJM tariff rule violations.

#### BRIAN M. VAYDA Page Two

#### PECO ENERGY POWER TEAM, King of Prussia, PA 1999 – 2001

#### Principal Analyst, Energy Trading and Risk Management

- Engaged in financial energy trading within PJM Interconnect, for dayahead electricity desk, including capacity, virtual, FTR.
- Monitored and reported risk-taking activities and ensure existence of an effective system of control over market, operational, credit and strategic business risk.
- Create, calibrate and validate risk exposure using forward curves and mark-to-market valuations.
- Monitored limit structure ensuring organization does not engage in transactions for greater than aggregate risk expected.
- Prepared management reports including financial results and disclosures on financial statements detailing transactions, designated hedge vs. non-hedge, and the methods of valuation used.

#### DELOITTE & TOUCHE REGULATORY/ LITIGATION CONSULTING, New York, NY

1994 - 1999

#### Senior Consultant

- Worked extensively on securities fraud engagements in connection with SIPC Act.
- Prepared detailed procedures/control study of back office securities clearing function, trade processing and cash management of international broker/dealer.
- Provided operational and compliance audits to financial service organizations with respect to SEC Regulations 15c3-1, 15c3-3 and Regulation T.
- Prepared detailed financial analysis and evaluation of damages claimed and lost profits for intellectual property dispute.

Engaged in electricity de-regulation risk management consulting.

EDUCATION/ INTERNSHIP: MBA, Finance

TEMPLE UNIVERSITY, Philadelphia, PA - 1996

GPA: 3.91/4.0

BS, Accounting

KING'S COLLEGE, Wilkes-Barre, PA - 1992

GPA: 3.46/4.0~Cum Laude

City of Philadelphia Mayor's MBA Internship Program - Budget Department- 1996

Dean's List- each semester; ranked in upper 5% of graduate class

COMMUNITY SERVICE/BOARD MEMBERSHIP: Coach Little League Baseball

Member of Board of Directors (Advisory Board) for Metropolitan Edison/Pennsylvania

Electric Sustainable Development Fund